

SIVA SIVANI DEGREE COLLEGE - KOMPALLY, SECUNDERABAD

BBA III HR

<p>Date: 15/04/24 Day: MONDAY ENGLISH (Shalini)</p>	<ol style="list-style-type: none"> <li>1) Describe the central idea of the poem with appropriate examples.</li> <li>2) Since all the people named in the poem are historical figures, do you consider "Accomplishments" it to be a poem about the past?</li> <li>3) How do according to Adichie are gender roles invented and perpetuated?</li> <li>4) Summarize Adichie's argument that the idea of gender roles is "Absolute nonsense".</li> <li>5) Explain the difference between chronological and functional CV's.</li> </ol>
<p>Date: 16/04/24 Day: TUESDAY Leadership and change management (Leena)</p>	<ol style="list-style-type: none"> <li>1) Define leadership - Explain its styles with examples.</li> <li>2) Define Entrepreneurial leadership. Explain its system &amp; benefits.</li> <li>3) Define Super leadership. Explain its characteristics in detail.</li> <li>4) Discuss in detail the diff. b/w Transactional vs Transformational.</li> <li>5) Discuss Blake &amp; Mouton's Managerial Grid.</li> </ol>
<p>Date: 17/04/24 Day: WEDNESDAY Compensation Mngt (Sushra)</p>	<ol style="list-style-type: none"> <li>1) Define traditional pay system? what are merits and demerits of traditional pay system?</li> <li>2) Define modern pay system? Discuss merits &amp; demerits?</li> <li>3) Define senior pay? what are its features?</li> <li>4) Define senior pay? what are adv &amp; disadv?</li> <li>5) Define Longevity pay? what are its adv &amp; disadv?</li> </ol>

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<p>Date: 18/04/24 Day: THURSDAY S/L (Chittkala)-3 Comp mgmt - 2 (Swapna)</p>	<p>1) अनुवाद - अर्थ, परिभाषाएँ, व्युत्पत्ति 2) अनुवाद का महत्व 3) अनुवाद के प्रकार 4) Define personal focus pay) Discuss features of personal focus pay &amp; its adv &amp; disadv 5) Define team) Discuss its adv &amp; disadvantages</p> <p>① 1, 2 word to word meanings in 1st lesson. ② उपयुक्तता, अर्थपरिवर्तन अन्वयानुसारि मित्या ③ आर्थिक: परिचय च मित्या 1</p>
<p>Date: 12/04/24 Day: FRIDAY Sup. chain mgmt (Swapna) BI (Kanta Devi) Jaya Sree</p>	<p>1) Dashboard? Steps to create dashboard 2) Creation of dropdown &amp; search box 3) Creation of Annotations in Tab 4) exp steps to add title, caption, marks 5) Exp the creation of Reference line &amp; presentation mode.</p> <p>① Define SCM? phases of SCM? ② Define SCM? Discuss key components of SCM ③ Define SCM? Discuss key decision areas in SCM? ④ Discuss bullwhip effect) Discuss causes of ⑤ Discuss in detail what are External Drivers of SCM?</p>
<p>Date: 13/04/24 Day: SATURDAY Leadership and change management (Leena)</p>	<p>1) Discuss. House path goal theory 2) Elaborate Trait theory &amp; LMX theory 3) Discuss transformational leadership 4) Elaborate Hersey Blanchard Model. 5) Define Organisational Change. Discuss its types</p>

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<p>Date: 15/04/24</p> <p>Day: MONDAY</p> <p>Sup. chair mngt (Swarna)</p> <p>B1 (Ramadevi)</p>	<ol style="list-style-type: none"> <li>1) Explain about pie chart and line chart.</li> <li>2) What are demographic and choropleth maps? Explain.</li> <li>3) Write in brief about Tableau.</li> <li>4) Discuss the steps to create smart charts, heat maps.</li> <li>5) Explain how to connect to different data sources/text/tables/excel/access</li> </ol>
<p>Date: 16/04/24</p> <p>Day: TUESDAY</p> <p>Insurance (Safina)</p>	<ol style="list-style-type: none"> <li>1) Define Insurance. Explain principles of insurance.</li> <li>2) Types of insurance.</li> <li>3) Role, importance and functions of insurance.</li> <li>4) Nature of insurance.</li> <li>5) Differentiate between insurance &amp; reinsurance.</li> </ol>
<p>Date: 17/04/24</p> <p>Day: WEDNESDAY</p> <p>English (Shalini)</p>	<ol style="list-style-type: none"> <li>1) Describe the structure of a functional CV.</li> <li>2) How according to Adichie are gender roles invented and perpetuated?</li> <li>3) Is the poem supporting or opposing a division of labour between men and women. Justify your answer.</li> <li>4) Describe Rowling's life after graduation.</li> <li>5) What, according to the poet, is the impact of television on the minds of children?</li> </ol>

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**BBA III FIN**

<p><b>Date:</b> 18/04/24  <b>Day:</b> THURSDAY                  Banking                  (M. Madhavi)</p>	<ol style="list-style-type: none"> <li>1) Explain in detail about Monetary Policy. [Objectives, nature, tools]</li> <li>2) Differentiate between monetary policy &amp; Fiscal Policy.</li> <li>3) Explain in detail about RCB. (Objectives, structure, classification &amp; sources of funds).</li> <li>4) Explain in detail about NABARD. [Features, Role, function].</li> <li>5) Explain in detail about RRBs. [Features, objectives, positions, functions].</li> </ol>
<p><b>Date:</b> 12/04/24  <b>Day:</b> FRIDAY                  S/K (Vishwa) - 2                  Banking (M. Madhavi) 3</p>	<ol style="list-style-type: none"> <li>1) Explain about EXIM, LIC, UTI.</li> <li>2) Explain about IDBI &amp; SIDBI.</li> <li>3) Discuss briefly about various types of development banks.</li> <li>4) 'देकारकथा' Long Ans.</li> <li>5) 'ननिकैतौपाश्यानम्' Long Ans.</li> </ol> <p>1) अनुदाद के महेत                  2) सफल अनुदादक के गुण</p>
<p><b>Date:</b> 13/04/24  <b>Day:</b> SATURDAY                  Insurance                  (Jafina)</p>	<ol style="list-style-type: none"> <li>1) procedure for issuing a policy, policy locus reversal</li> <li>2) Concept of life insurance, life insurance products</li> <li>3) traditional and market related insurance products.</li> <li>4) claim settlement of life insurance.</li> <li>5) Tax treatment of life insurance.</li> </ol>

SIVA SIVANI DEGREE COLLEGE - KOMPALLY, SECUNDERABAD

BBA III MAR

<p>Date: 15/04/24 Day: MONDAY Buyer Behaviour (T. Soivalli)</p>	<ol style="list-style-type: none"> <li>1) Explain in detail Howard Seth Buyer Behaviour Model.</li> <li>2) Explain Black Box model of Buyer Behaviour.</li> <li>3) Explain EKB - Engel Kollar Blackwell Model in detail.</li> <li>4) Explain Contemporary models of Buyer Behaviour.</li> <li>5) Explain Traditional Models of Buyer Behaviour.</li> </ol>
<p>Date: 16/04/24 Day: TUESDAY English (Shalini)</p>	<ol style="list-style-type: none"> <li>1) Compare and Contrast the benefits and drawbacks of watching Television and reading books.</li> <li>2) What, acc to Rowling is failure and what are its benefits?</li> <li>3) Is the poem 'Accomplishments' praising women who balance career and family or suggesting that men should share housework? Explain.</li> <li>4) Explain how and why it benefits children if their strengths and weaknesses are seen in an individual way.</li> <li>5) Describe the structure of a functional CV.</li> </ol>
<p>Date: 17/04/24 Day: WEDNESDAY CRM (T. Gowtham)</p>	<ol style="list-style-type: none"> <li>1) Explain in detail the CRM marketing initiatives.</li> <li>2) What is Sales force Automation. Explain the benefits &amp; limitations of it.</li> <li>3) Write briefly about Campaign Management.</li> <li>4) Define Call Centres. Explain the various types of Call Centres.</li> <li>5) What are the various practice of CRM.</li> </ol>

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BBA III MAR

<p>Date: 18/04/24 Day: THURSDAY S/L (Srikanth) 3 CRM (T. Gowtham)</p>	<p>1) सफल अनुवादक के गुण 2) अनुवाद → अर्थ, परिभाषा एवं लक्ष्य 3) अनुवाद के प्रकार 4) Write in detail about CRM in Consumer Markets. 5) Write in detail about CRM in Service Sector.</p>	<p>इकाई 2 अथवा अमरू. 121: - ① ② अमरू. 121: - ① ②</p>
<p>Date: 12/04/24 Day: FRIDAY Buyer Behaviour (T. Srivalli)</p>	<p>1) khar is consumerism &amp; write its objectives. 2) Explain stages of consumerism in India. 3) Explain Consumer Protection Act. 4) Write in detail Consumer Rights &amp; MRTP Act. 5) Explain Consumer Redressal System / Procedure in India.</p>	
<p>Date: 13/04/24 Day: SATURDAY Sup. chain mgmt (Swarna) / BI (Jayasree).</p>	<p>1) What is dashboard? steps to create dashboard? 2) Exp the creation of drop down &amp; search box selectors 3) Exp creation of Annotations in Fib? 4) Exp steps to add title, caption, notes using Tab. 5) Exp the creation of reference line &amp; presentation mode.</p>	<p>① Define SCM? Discuss Phases of SCM? ② Define SCM? Discuss Key components of SCM? ③ Discuss Key decision areas of SCM? ④ Discuss Bullwhip effect? Discuss causes of SC ⑤ Discuss in detail External drivers of SCM?</p>

## BBA-3 finance (SCM)

- ① Define SCM? Discuss phases of SCM?
- ② Define SCM? Discuss key components of SCM?
- ③ Discuss key decision areas of SCM?
- ④ Discuss bullwhip effect? Discuss causes of bullwhip effect?
- ⑤ Discuss in detail External drivers of SCM?